

Carpe Diem Input Taken from the “Seize the Day” Summit on June 5, 2008

TA Request

- Share best practices/successes
- Help with facilitating new relationship building
- Change Management- How to effectively engage
- Improve state/local relationship
- Education campaign for Local Elected Officials (LEOs), State, Others
- Assistance with marketing communications and strategies for One-Stops
- Consultant services access (not feds)

Challenge

- Convene key regional leaders
- Identify opinion leaders
- Involve them in our planning process and work teams
- IE: Mid-Atlantic Regional Collaborative(MARC) (an example)
- Leverage methods use successfully
- Break-down silos
- Involve One-Stops
- WIA money isn't the issue
- Develop a strong vision

Strategies

- Tell your story
- Work readiness-Fee for service
- Perception is reality
- Don't just “circle the wagons”
- Cut infrastructure through shared service w/ partners
(i.e.: collocate office; regionalize service)
- Mandate for shared services (costs) among co-located One -Stop partners (VA)
- Celebrate successes

Actions

- Stop Talking...just do it
- Don't just focus on the 5% who are out of work – focus on 95%
- Align with Delaware Valley Innovation Network regional plan

**Carpe Diem Input
Taken from the “Seize the Day” Summit
on June 5, 2008**

- Align with strategic plan Economic Development; Community College

Closing Session

- Align and maximize resources
- Diversity
- Align to TANF
- Alignment w/ regional economies
- Shared services
- Know you partners needs.
- Power of data
- Market our value