

Return on Investment

The Most Bang for the Buck



UNITED STATES DEPARTMENT OF LABOR
Employment and Training Administration
Region 3 - Atlanta



FOR TRADE & DISLOCATED & WORKER MEETING

Winning Strategies in Economic Decline

May 10-12, 2011



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Viewing Investment by Service Type



- Services provided by the 3-tier service model:
 - Core
 - Intensive
 - Training Services
- Yet, most local areas develop budgets and allocate funds that are not aligned with individual service components
 - Budget developed to prepare and respond to reporting categories – Administration and Program Costs



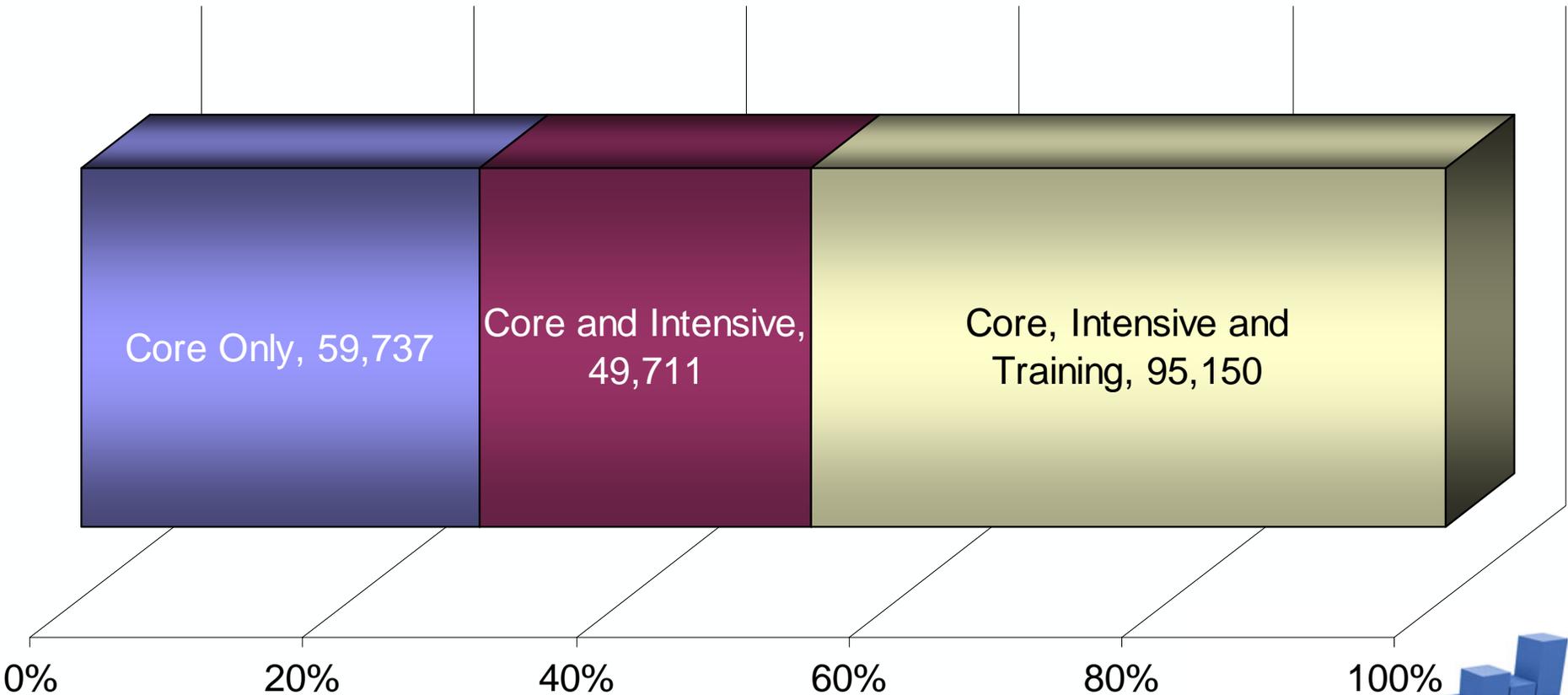
Viewing Investment by Service Type



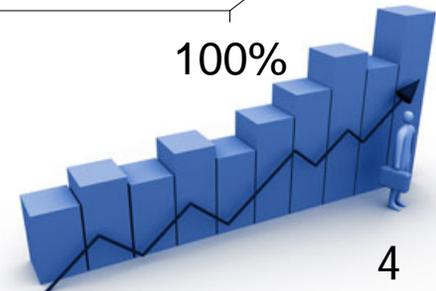
- Services should be determined by needs
- Needs should drive type of occupational training services
- Assessment
 - Proper interpretation of results
 - Proper analysis
 - Development of sound, effective IEP should drive training recommendation and ITA
- If not, your investments are not providing you the best return



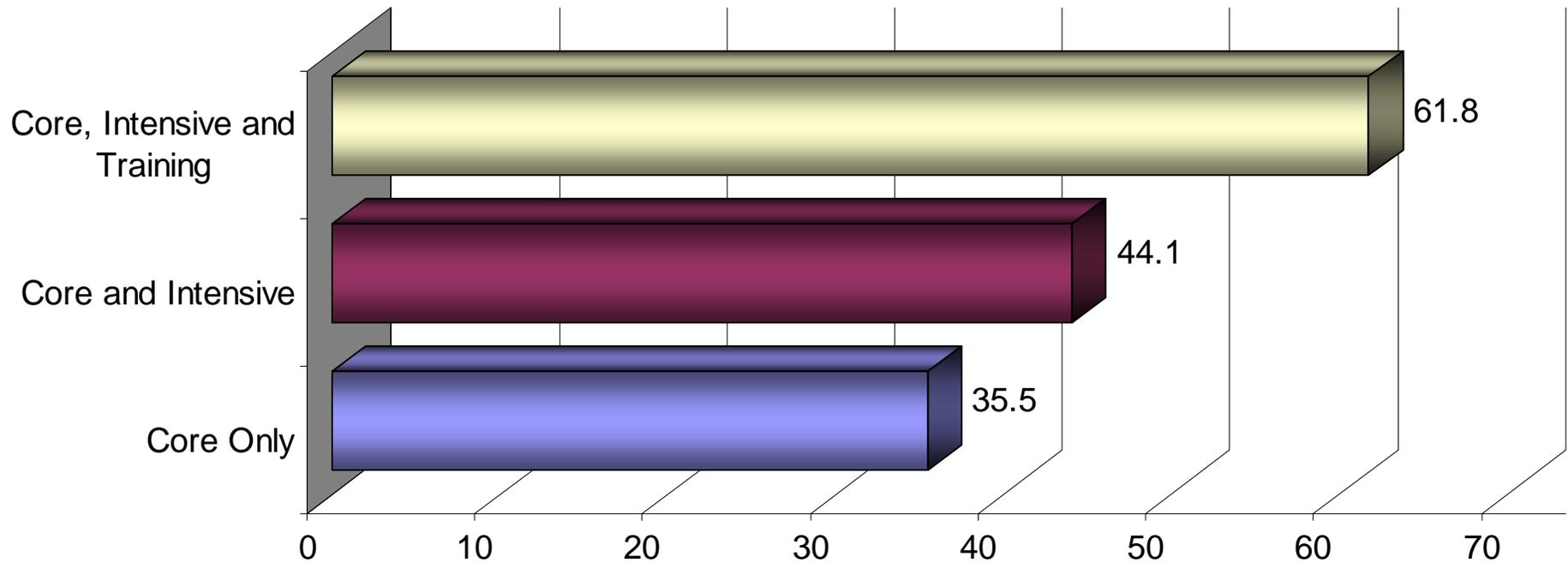
Highest Level of Service



Source: PY 2010, Quarter 1, WIASRD submissions.



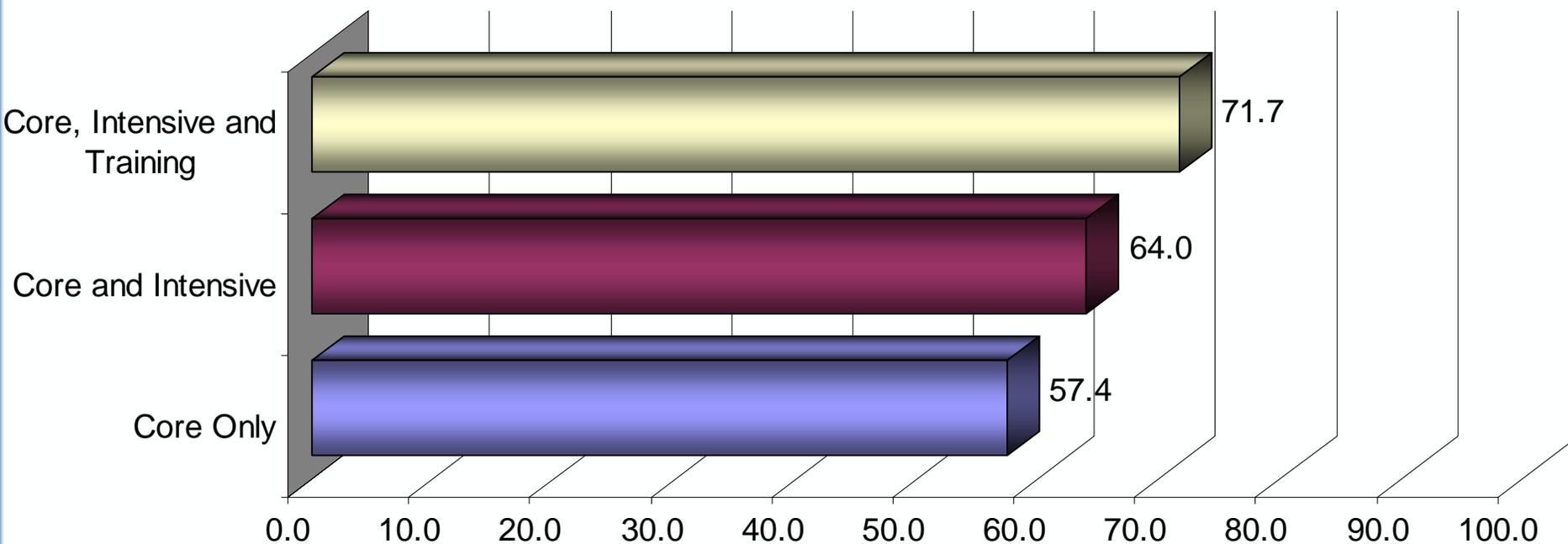
Average Weeks by Service Level



Source: PY 2010, Quarter 1, WIASRD submissions.



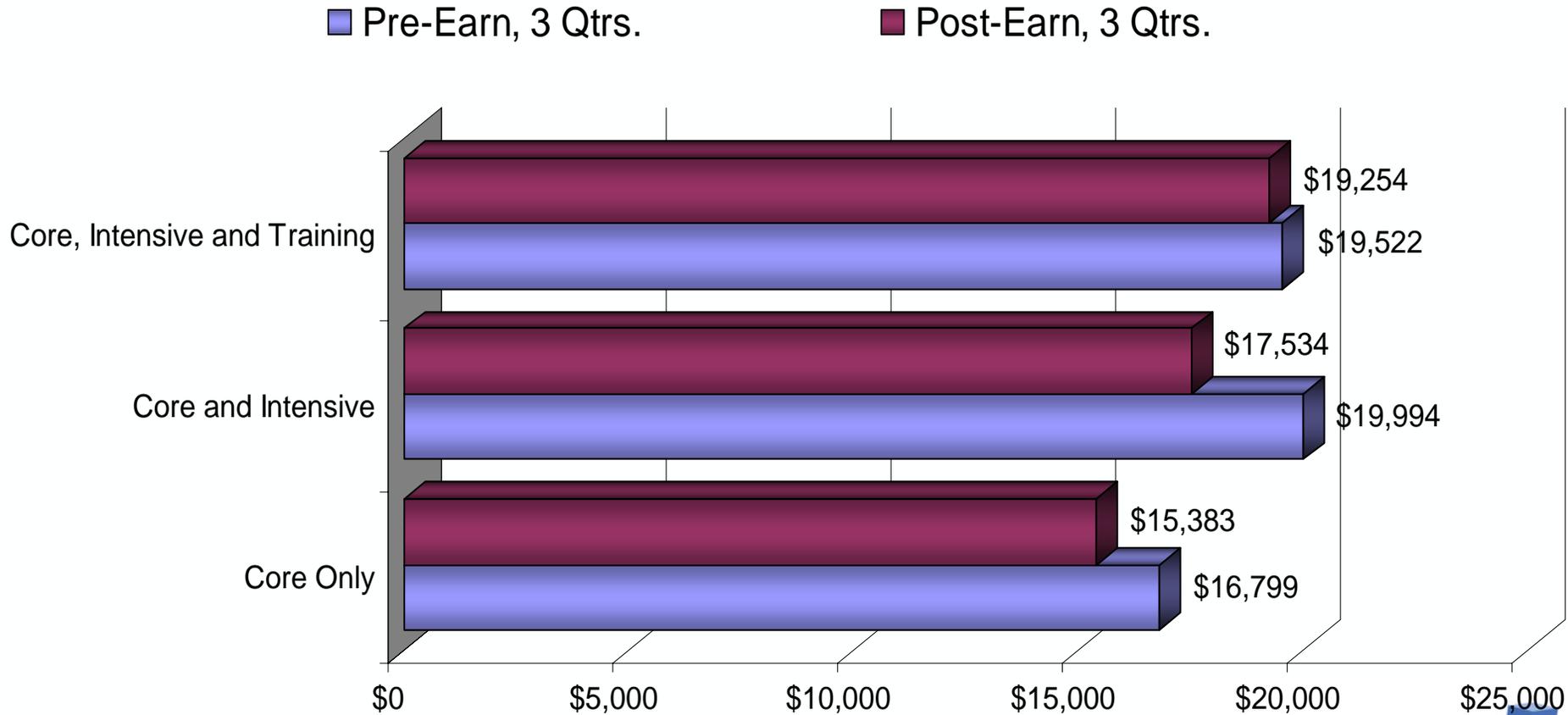
Entered Employment Rate by Service Level



Source: PY 2010, Quarter 1, WIASRD submissions.



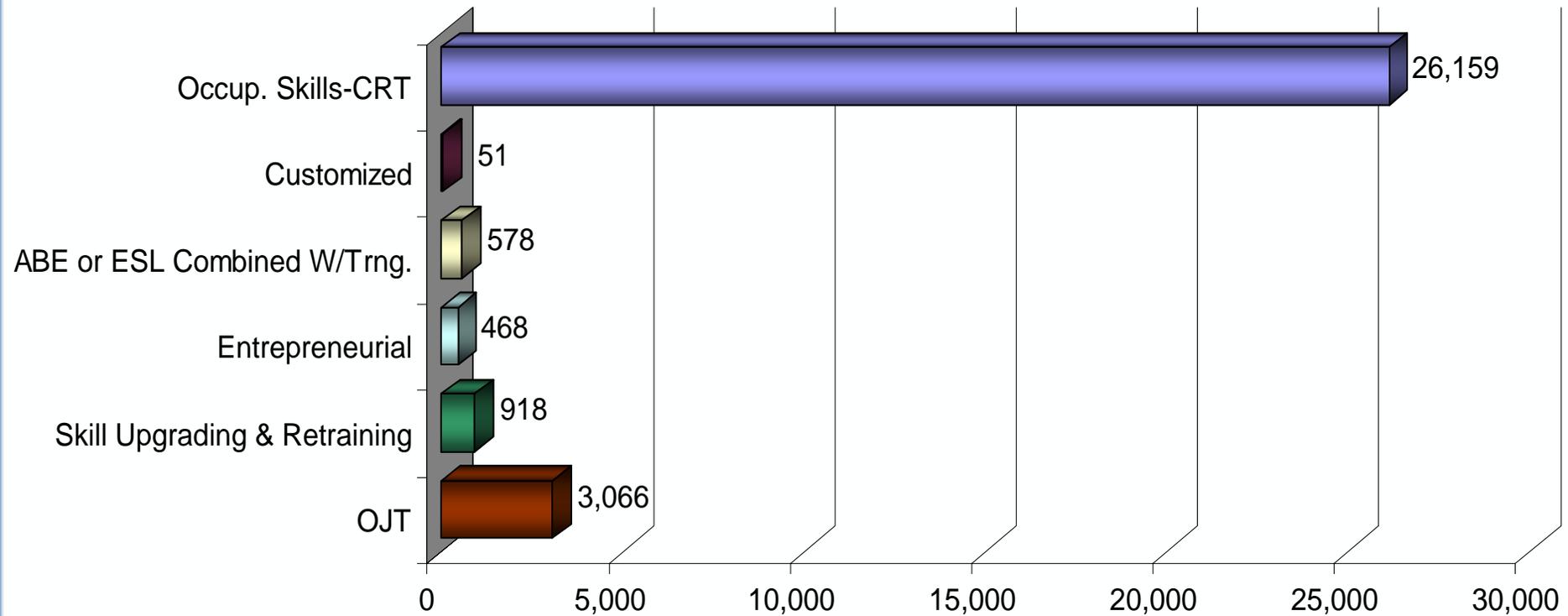
Earnings by Service Level



Source: PY 2010, Quarter 1, WIASRD submissions.



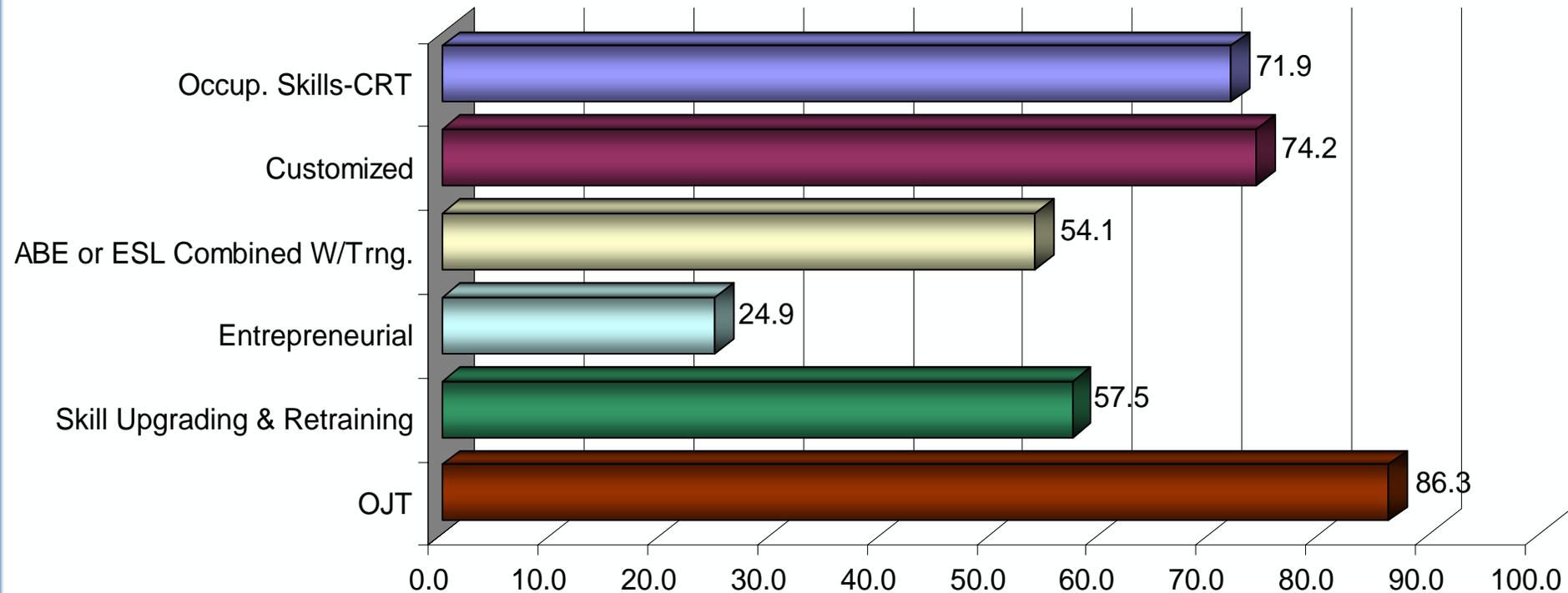
Participation by Training Type



Source: PY 2010, Quarter 1, WIASRD submissions.



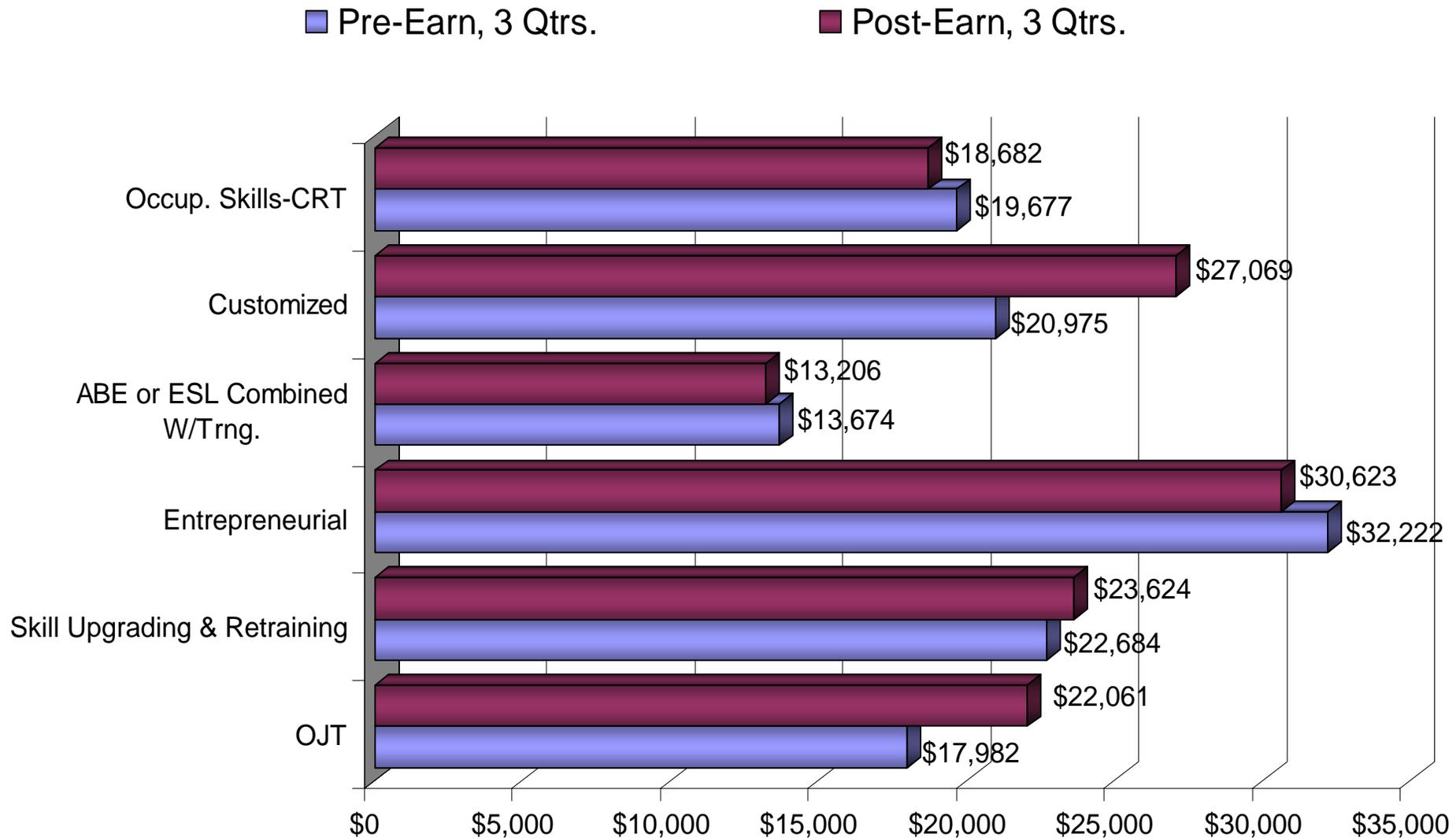
Entered Employment Rate by Type of Training



Source: PY 2010, Quarter 1, WIASRD submissions.



Earnings by Type of Training

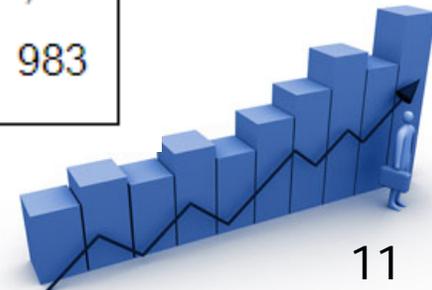


Source: PY 2010, Quarter 1, WIASRD submissions.

Top 10 Training Occupations



Rank	O*NET Title for Training Occupation	Total
1	Truck Drivers, Heavy and Tractor-Trailer	5,178
2	Medical Assistants	3,136
3	Nursing Aides, Orderlies, and Attendants	2,900
4	Licensed Practical and Licensed Vocational	2,743
5	Medical Records and Health Information Tech	2,359
6	Computer Support Specialists	1,856
7	Registered Nurses	1,628
8	Heating and Air Conditioning Mechanics	1,583
9	Network and Computer Systems Administrators	1,268
10	Bookkeeping, Accounting, and Auditing Clerks	983





What Does Your State's Data Say About Program Design?

